

# References

## Industrial Automation: Oil & Gas

# Oil Field | Alberta - Canada



<b>Industrial Sector:</b>	<b>Oil &amp; Gas</b>
<b>Application:</b>	Regenerative Pump Jack
<b>Products:</b>	Sinus Penta 0007-0162 4TBA2K2
<b>Type:</b>	Drive + RGN
<b>Connection date:</b>	2009
<b>Customer:</b>	GT's Oilfield Hauling
<b>Partner:</b>	Canada Control Works

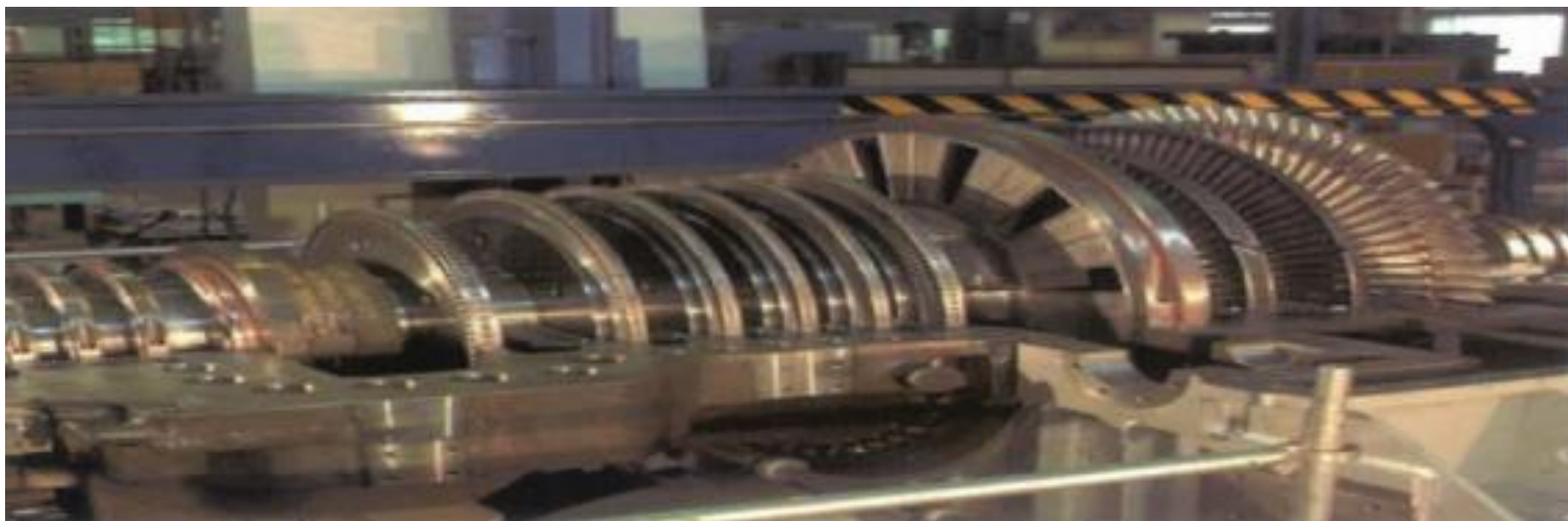
**Key Notes:** GT's Oilfield Hauling will be recognized as one of the most progressive enterprises in the oilfield transportation industry.

- The pump cycle regenerates back into AC mains up to 35% of the energy. Thanks to Santerno inverter efficiency the electricity consumption and the operating costs are now lowered.



<b>Industrial Sector:</b>	<b>Oil &amp; Gas</b>
<b>Application:</b>	Test Bench for Gas Turbines
<b>Products:</b>	Soft Starter ASAMV 400-07-E2
<b>Connection date:</b>	2008
<b>Customer:</b>	Nuovo Pignone GE

**Key Notes:** ORegen - Waste Heat Recovery: At locations where remote operation, water scarcity and widely variable loads are important issues, capturing gas turbines' waste heat using the ORegen™ system is an efficient and effective choice to generate additional power without additional fuel consumption and associated CO2 emissions. The ORegen™ system is capable of generating electricity at lower gas turbine loads than a standard combined cycle system where water and steam are used to recover waste heat



# Oil Terminal | St. Petersburg - Russia



<b>Industrial Sector:</b>	<b>Oil &amp; Gas</b>
<b>Application:</b>	Pumps
<b>Products:</b>	Sinus Penta 0831 Cabinet RGN.
<b>Type:</b>	Drive with AFE  (active front end to reduce current harmonics)
<b>Connection date:</b>	2010
<b>Customer:</b>	CJSC "Electropromcomplect"

**Key Notes:** Saint Petersburg, sea port. Installation by 1 set of 4 pumps pumping oil products from railway tank to container or to the tanker or vice versa. This set is being managed by 5 Inverters: 4 working and 1 as reserve. Santerno inverter was installed instead of a broken Siemens Cabinet. For the moment is working as reserve driver for any pump.



<b>Industrial Sector:</b>	<b>Oil &amp; Gas</b>
<b>Application:</b>	Regenerative Pump Jack
<b>Products:</b>	No. 3 125HP cabinet, No. 1 100HP cabinet, No.1 75HP cabinet
<b>Connection date:</b>	2011
<b>Customer:</b>	<b>AERA Energy</b>
<b>Partner:</b>	<b>CCW Inc.</b>

**Key Notes :** These systems enable 30% energy saving. A 125hp pump jack absorbs approx. \$100k electric energy (\$450k when diesel generation solutions are adopted). Santerno inverters dramatically reduce those costs by 30%. Payback is no longer than 2 years for grid-tied solutions, but diesel generator solutions provide instant payback.



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